

For Every Precious Drop

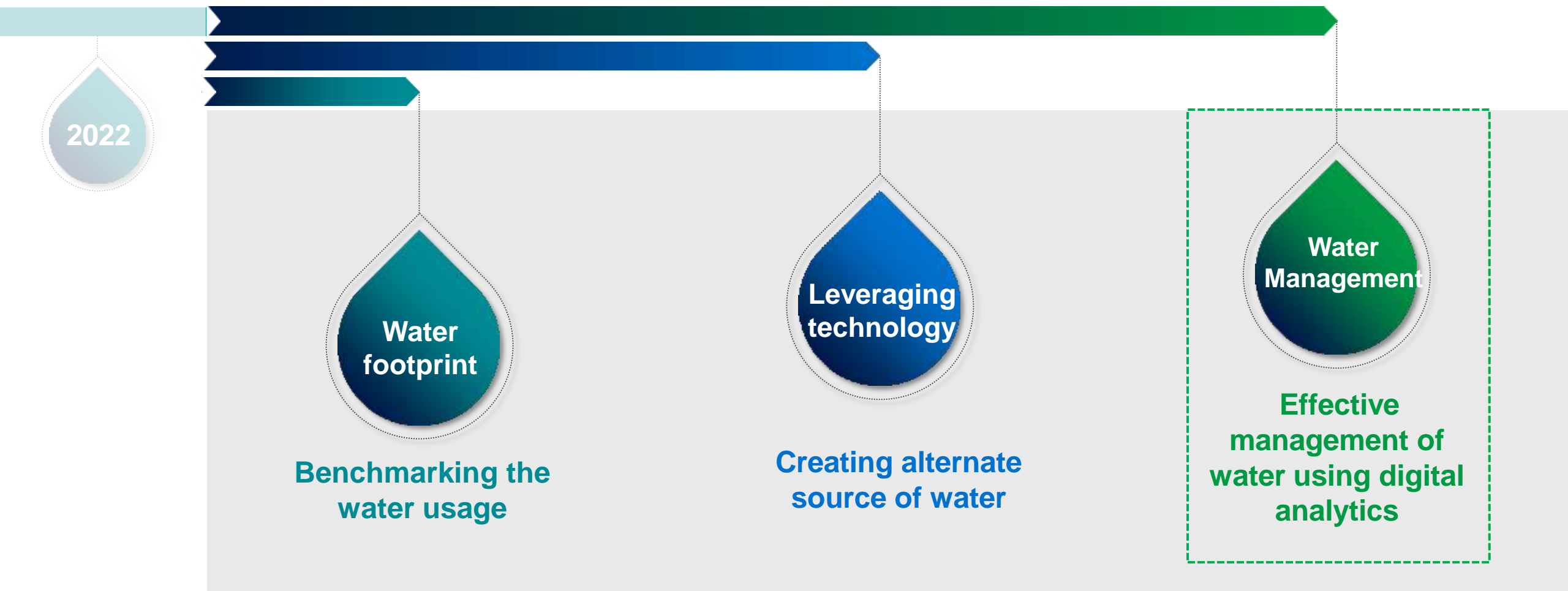


Abinash Patro

Head : Marketing & Communications
(Xylem South Asia)



Solving water with Decision intelligence



AGING WATER INFRASTRUCTURE, INCREASING OPERATIONAL COSTS, AND REDUCING WATER REVENUE

Water Technology Company

spanning the entire water cycle



Track & Transform : Your need !

WHAT Customers Want From Digital

Compliance

Cost savings

Risk reduction

Sustainability

What We provide

Transport & treatment

Sensor & smart
metering

Communication

Measurement

Data analytics

Reducing water loss, improving performance, lowering costs and providing great customer service while ensuring water safety, affordability and resiliency.

DECISION INTELLIGENCE

Getting to transformative change is hard when you're faced with tough everyday choices. Xylem delivers the digital insight you need to make better, data-informed decisions throughout your wastewater and water networks today — so you can begin to realize new ways to solve water for tomorrow.



From intake to effluent, we can help

Xylem delivers holistic impact to the entire water cycle.

WATER TREATMENT PLANTS
Make better decisions in real-time and reduce risks of unplanned incidents

WATER DISTRIBUTION SYSTEMS
Manage real losses and gain real-time operational awareness

METERING AND REVENUE
Ensure financial resiliency to keep revenue flowing

COLLECTION SYSTEMS
Detect blocks and forecast flows, prioritize capital improvement plan to ensure reliability and best value for investments

WASTEWATER TREATMENT PLANTS
Reduce costs by maximizing energy and chemical consumption while increasing margins of compliance

WASTEWATER ASSETS
Coordinated control of pump stations, lift stations, tanks, tunnels, high-rate treatment; manage water capacity in real-time leading to optimized capex spend



Delivering Outcomes with Decision Intelligence

DATA SOURCES SPECIFIC TO YOUR SYSTEM:

- GIS
- Work & Maintenance
- Hydraulic Models
- SCADA
- Pressure & Acoustic Sensors
- AMI Meter Data
- Financial
- Public Data
- Weather Feed
- Additional Meters & Sensors

REAL-TIME DECISION SUPPORT SYSTEM

Ingest all data, using our Digital Solutions and expert-led project delivery and management.

WASTEWATER NETWORK OPTIMIZATION



TREATMENT SYSTEM OPTIMIZATION



REVENUE LOCATOR



WATER LOSS MANAGEMENT



ASSET PERFORMANCE OPTIMIZATION



ENTERPRISE-LEVEL OPTIMIZATION

To deliver outcomes throughout the water cycle.

CAPEX REDUCTION



SYSTEM OPTIMIZATION



OPEX REDUCTION



NON-REVENUE WATER



REGULATORY COMPLIANCE



ASSET RELIABILITY



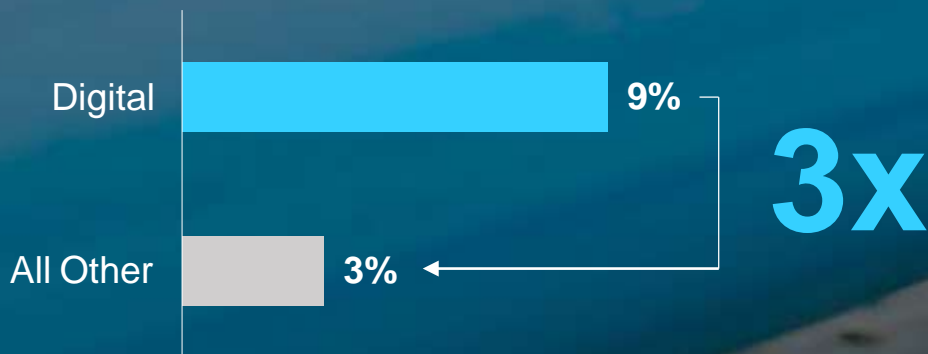
Our Customers Are Turning to Digital Solutions to Close the Gap

Digital Helps Customers Achieve Sizable Savings...

\$70B POTENTIAL ANNUAL SAVINGS FROM DIGITAL¹

...Resulting in 3x Faster Growth

Water Utility Spending CAGR¹ (2020-2025)



Wastewater pumping energy reduced by **>50% ANNUALLY**

Aeration energy usage reduced by **26%**

Overflow volumes reduced by **247M GAL. ANNUALLY**

Workforce efficiency increased **75% during COVID-19**

A person in a red hoodie and grey pants stands on a dark, jagged rock in the foreground, looking out over a body of water towards a city skyline at sunset. The sky is a mix of orange, pink, and purple. The city skyline is visible in the background, with several tall buildings. A large, semi-transparent white circle is centered over the person and the water.

OPPORTUNITY OF A LIFETIME



You will love this !

Xylem's Brands

MARKET LEADERSHIP AND STABILITY

\$5.2B
annual sales

17,000
employees



Pumps, Values &
Heat Exchangers



Special Application Pumps



Pumps & Mixers



Dewatering Pumps



Centrifugal Pumps
& Boosters



Hydro Turbine
& Turbine Pumps



Gravity Media
Filtration & Clarification



Pumping & Circulating
Solutions



Intelligent Monitoring
& Control Equipment



Technologies for Inspection,
Monitoring & Management
of Infrastructure



Bilge Bumps



Biological Treatment



Smart Technologies
for Utilities



Laboratory & Process
Instrumentation



Solutions to Optimize & Control
Liability of Aging Infrastructure



UV disinfection & Ozone



Water Quality
Monitoring & Testing



About Watermark



Disaster Response

- Belgaum flood relief
- Kerala Floor relief
- Chennai Flood Dewatering



Stakeholders

Schools / Slums in rural areas
Aqua Home



Strategic Partnership

Safe Water Project Bangalore



CITYZENS Giving



UNICEF race to COVID-19 testing in India

- Xylem matching fundraiser
- Donating 100 Oxygen Concentrators
- Donating O2 Generators –Mumbai & Baroda



Employee Engagement

Flash mob Awareness-
Community awareness
Education activities.
Plogging





Let's Solve Water
Together



THANK YOU

Email id : abinash.patro@xylem.com

Mobile : 8411033366